



Work Matters at the Library

Leabharlanna Fhine Gall Taispeántas “Work Matters”

Ag tabhairt tacaíocht do dhaoine ag lorg fhostaíocht
nú ag tabhairt faoina gnólacht féin

13ú go 23ú Samhain 2017

Fingal Libraries Work Matters Expo

Supporting those seeking employment
or starting their own business

13 to 23 November 2017

INNOVATION
ENTERPRISE
NETWORK



Comhairle Contae
Fhine Gall
Fingal County
Council



Welcome to the first Work Matters Expo in Fingal.

The programme includes a variety of guest speakers, interactive workshops and an exhibition of employment and enterprise support agencies where you will be offered advice and support if you are looking for a job, a career change or are thinking of starting your own business.

November 13
10.30am - 12.00 noon

Jim Nolan



Líonra Fiontraíochta agus Nuálaíochta – Open Mic
Innovation Enterprise Network – Open Mic

Baile Bhlainséir Blanchardstown

The IE Network is a Dublin based initiative of the 4 Dublin local authorities. The network is a collective of job-seekers, including highly qualified professionals and sole traders seeking to achieve their goals.

The Open Mic - will provide an insight into the value of networking and the benefits of sharing experiences and ideas.

November 14
1.30pm - 2.30pm

Jeannette Bentley



Planáil Gairme
Career Planning

Baile Bhlainséir Blanchardstown

This workshop will deal with the practical skills needed to:

- Produce a personal profile
- Set goals
- Prepare for an interview

November 15
6.00pm - 7.30pm

Patrick Guiden



Margaíocht Ailínithe
Alignment Marketing

Baile Brigín Balbriggan

Through his work with Business Network International and Asentiv Ireland, Patrick has helped hundreds of business professionals increase business through relationship-based referral marketing. Patrick will explain how you can use referral marketing to increase your business.

November 15
6.30pm - 7.30pm

David Hyde



Paitinní: Maoin Intleachtúil agus conas é a chosaint
Patents: Intellectual Property and How to protect it

Baile Bhlainséir Blanchardstown

If you are thinking of starting a business or have ideas you want to commercially exploit/protect, the Irish Patents Office will be giving a talk on how to protect your business ideas.

November 16
10.30am - 12.00 noon

Michael Gough



Idirbheartaíocht le haghaidh Gnólachtaí Nuathionscanta
Negotiation for start ups

Baile Bhlainséir Blanchardstown

Michael is currently a Business Mentor with the Dublin City LEO, Dun Laoghaire Rathdown LEO and the Small Business Advice Programme. Michael has collaborated with a diverse range of start-ups and small businesses, specialising in contract negotiations, strategic planning and business plan implementation.

November 16
6.00pm - 7.00pm

Emma Hickey



Ag teacht ar an ról a oireann is fear duit
Finding the Role that best suits you

Baile Brigín Balbriggan

Emma Hickey is the Manager of Osborne Recruitment Drogheda.

Emma will focus on the importance of matching the person to the role and the importance of self confidence while job seeking.

November 17
10.30am - 12.00 noon

Philomena McCabe



Ag Forbairt Athléimneacht
Building Resilience

Baile Brigín Balbriggan

Philomena is a qualified Personal and Career Coach and founder of Coaching Matters Ltd.

This talk will explore what we mean by resilience, when we call upon it and how to maximise it. We will look at the factors that help us and the strategies that we can employ when we meet with difficulty in our work lives, our job search and life in general.

Dé Sathairn 18ú Samhain • Saturday November 18

Baile Bhlainséir • Blanchardstown

12.00 noon – 1.30pm

Bernie Byrne



CRO

The talk will cover the main functions of the CRO which are:

- The incorporation of Companies and the Registration of Business Names
- The receipt and registration of post incorporation documents
- The enforcement of the Companies Act in relation to filing obligations
- Making information available to the public.

12.30pm – 1.30pm

Rory Finnegan



Deontais Airgeadais Financial Grants

Rory Finnegan is a specialist trainer, mentor and chartered accountant. He has 20 years' experience in the financial sector.

Rory will explain how to identify funding options and the finance available to you i.e. grants, loans and other sources.

1.30pm – 2.15pm

James Wilson



Mintel - Taighde Margaidh in Éirinn Mintel - Market Research in Ireland

This presentation will give a brief overview of what Mintel is, their different products and what they do and how they conduct research in Ireland.

Mintel is available free of charge in the Work Matters section of Blanchardstown Library.

2.30pm – 3.30pm

Catherine Moonan



Cearclann Perfect Pitch: Conas Pitseáil i Seasca Soicind Perfect Pitch' Workshop: How to Craft and Deliver a 60 Second Pitch

Catherine is the Pitch Coach on RTÉ's 'Dragons' Den', having successfully coached over 500 contestants on all the series to date and helped them to secure over €5 million investment.

The objective of this interactive workshop is to enable each individual to prepare and deliver a clear and compelling 60-Second Pitch. After all, life's a pitch and we have many opportunities where we'd like to clearly communicate our message, but we need to be pitch ready!

Sometimes it's not necessarily what you say that matters, it's how you say it.

November 20
10.00am - 12.30pm

Stefano Messori



Seisiún líonraithe roimh: Teacht chun bheith i do cheardaí - peirspictíoch Iodálach ar obair agus paisean.

Networking session followed by: Becoming an artisan - an Italian perspective on work and passion

Baile Bhlainséir Blanchardstown

Every single one of us was born with talent, a special gift. Only a few of us though look hard enough to discover and cultivate it. The core of 'Made in Italy' relies upon highly motivated individual 'artisans' creating handmade and superior quality products. Artisans express their passion through their products and it goes without saying that most of them are doing very well. Save the date, join us in a debate on how you too can translate your passion into something worth doing.

November 21
10.30am - 12.00 noon

Patrick Guiden

**Margaíocht Ailínithe
Alignment Marketing**

Baile Bhlainséir Blanchardstown

See details on November 15.

November 21
6.45pm - 7.45pm

John Lysaght



**Trí Chéim an Gnólacht
Nuathionscanta : Smaointe,
Cinneadh agus Pleananna
The three stage start up: ideas,
decisions and plans**

Baile Bhlainséir Blanchardstown

John Lysaght designs and delivers practical training in business/career skills: including networking, storytelling, decision making skills and strengths-based development. He presents state of the art concepts in manageable doses as vitamins rather than painkillers - and help people to explore applications in a workshop format.

November 22
10.00am - 12.00 noon

Geraldine Nolan



Ag Úllmhú chun Agallamh a Dhéanamh

Interview Preparation

Baile Brigín Balbriggan

Geraldine is a qualified Life and Career Coach. This session may be attended as a follow up to Geraldine's previous CV preparation workshop on November 8th or attended as a stand alone session. Geraldine will cover topics such as how to impress employers at interview, how to handle tough interview questions and more.

November 22
2.00pm - 3.00pm

Prudence Moneypenny



Money Magic: Foghlaim Conas Grá a Bheith Agat do do Chuid Airgid

Money Magic: Learn to love your money

Baile Bhlainséir Blanchardstown

Certified money coach Prudence Moneypenny will unravel the mystery of money and help you learn how to understand it. Learn practical money coaching tools and support through self-discovery.

November 23
11.00am - 12.00 noon

Una Ruddock



Nuálaíocht agus Cruthaitheacht

Innovation and Creativity

Baile Bhlainséir Blanchardstown

Una Ruddock works in the community sector - managing people and projects to deliver services. She works with volunteers in membership organisations; developing programmes from inception to sustainability, securing funding, coordinating and delivering training, designing and conducting research to publication standard.

Exhibits

Exhibits from organisations that support the unemployed, the under employed and those starting their own business will be on display on Saturday, November 18.

For further information on these events please contact:

Balbriggan Library @ balbrigganlibrary@fingal.ie ☎ 01 870 4401

Blanchardstown Library @ blanchardstownlibrary@fingal.ie ☎ 01 890 5563